



Energy Services Coalition's 11th Annual Market Transformation Conference

October 2-4, 2023
Chase Center on the Riverfront
815 Justison St, Wilmington, Delaware 19801

Preliminary Meeting Agenda *Updated August 16, 2023*

MONDAY, OCTOBER 2, 2023

1:00 p.m. - 5:00 p.m.

Registration Open

Location: Christina Ballroom

2:00 p.m. - 3:00 p.m.

ESC Board of Directors Meeting

Location: Riverfront Ballroom

3:00 p.m. - 5:00 p.m.

Offsite Tour

Location: TBD, more information coming soon

5:00 - 6:00 pm

Welcome Event

Location: TBD, more information coming soon

TUESDAY, OCTOBER 3, 2023

8:00 a.m. – 9:00 a.m.

Registration Open and Continental Breakfast

Location: Christina Ballroom

9:00 a.m. – 5:00 p.m.

Conference Sessions

Location: Riverfront Ballroom

9:00 a.m. - 9:30 a.m.

Welcome and Introductions

Presenters: David Terry, ESC President
Sue Sebastian, ESC Treasurer, ESC Delaware Chapter Member
Local and State Delaware Officials
Dub Taylor, ESC Executive Director

9:30 a.m. – 10:00 a.m.

Welcome Keynote

Presenter: Sponsor Keynote TBD

10:00 a.m. – 10:30 a.m.

New U.S. Department of Energy ESPC Initiative

Presenter: Laura Carpenter, U.S. Department of Energy (invited)

10:30 a.m. – 11:00 a.m.

Networking Break

Location: Christina Ballroom

11:00 a.m. – 11:30 a.m.

179D/Tax Credits

Presenter: David Diaz, Walker Reid Strategies, Inc

11:30 a.m. – 12:00 p.m.

Sponsor Introductions

Each sponsor will present a two-minute overview of their organization and their impact on the performance contracting industry

Moderator: Dub Taylor, Executive Director, Energy Services Coalition

12:00 p.m. – 1:00 p.m.

Lunch

1:00 p.m. – 1:30 p.m.

Federal Funding and Policy Outlook

Presenters: David Terry, Executive Director, National Association of State Energy Officials and ESC President
Tim Unruh, Executive Director, National Association of Energy Service Companies and ESC Secretary

1:30 p.m. – 2:00 p.m.

Measuring Impact of ESPC Programs – Delaware’s Evaluation Structure and Process

Presenters: Aldo Mazzaferro, Executive Director of Business Development – Clean Energy, NV5

2:00 p.m. – 2:30 p.m.

Delaware Leading by Example – Fireside Chat

Moderator: Drew Slater, Executive Director, Energize Delaware

2:30 p.m. – 3:00 p.m.

Leveraging New Federal Funding to Support Expanded ESPC Project Scope

Presenter: TBD

3:00 p.m. – 3:30 p.m.

Networking Break

Location: Christina Ballroom

3:30 p.m. – 4:00 p.m.

Federal Tax Credit Transferability

Presenter: TBD

4:00 p.m. – 4:30 p.m.

Using ESPC to Mitigate Weather Extremes and Enhance Resiliency

Presenter: TBD

4:30 p.m. – 5:00 p.m.

Updated U.S. Department of Energy Tools and Resources to Support ESPC in MUSH Markets

Presenter: Laura Carpenter, U.S. Department of Energy (invited)

5:00 p.m. – 6:30 p.m.

Networking Reception

Location: Christina Ballroom

WEDNESDAY, OCTOBER 4, 2023

8:00 a.m. – 9:00 a.m.

Registration Open and Continental Breakfast

Location: Christina Ballroom

9:00 a.m. – 12:00 p.m.

Conference Sessions

Location: Riverfront Ballroom

9:00 a.m. – 9:30 a.m.

Building and Enhancing State ESC Chapters

Presenters: State ESC Chapter Leadership

9:30 a.m. – 10:00 a.m.

ESC Organizational Update

ESC leadership will provide an update on the organization, strategic goals and programs for the coming year.

Presenter: Dub Taylor, ESC Executive Director

10:00 a.m. - 10:30 a.m.

Networking Break

Location: Christina Ballroom

(Exhibitors can begin to tear down at the conclusion of the break.)

10:30 a.m. – 11:30 a.m.

States in Action

The network of ESC State Chapters provides a vehicle for the members of the ESC that are located in or do business in a particular state to work together to identify and develop solutions to state-specific issues to the use of GESPC. This roundtable will touch on the activities going on in State Chapters and State Energy Offices to address these challenges and increase awareness of ESPC.

Moderator: Dub Taylor, Energy Services Coalition, Executive Director

11:30 a.m. – 12:00 p.m.

Annual ESC Awards Ceremony and Closing Remarks