

### Emerging Technologies and Trends in GESPC

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## Why ESPC and Why Solar Photovoltaic?

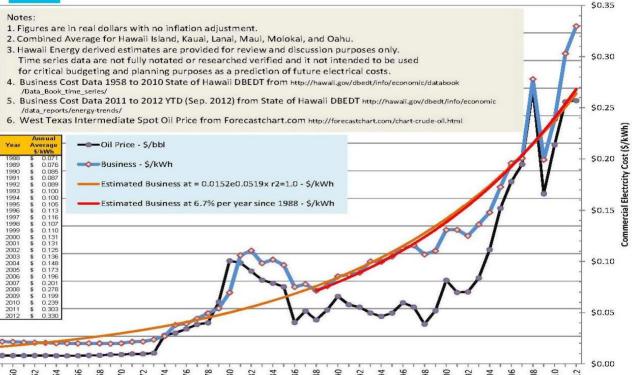
- Hawaiian islands are the most remote islands in the world
- Hawaii has the highest utility rates in the nation
- Each island has its own generation capacity and electrical grid
- There is no interconnection of grids between islands
- 90+% of electricity is generated via fossil fuel
- Billions of dollars leave Hawaii annually for fuel costs alone
- Renewable energy and sustainability are key to keeping these dollars at home
- State is committed to renewable technology and sustainability
- Governor Ige's goal is to become carbon neutral by 2045
- State committed to energy savings performance contracting as an important tool towards achieving this goal



### Rising Electricity Prices are a Burden for Businesses



State of Hawaii - Historical Business Electricity Cost 1958 to 2012 YTD (Sep. 2012) - \$/kWh



# 2012 Large Service Electricity Costs in Hawaii

#### **Twelve Month Average of Utility Rates**

Rate Name	\$/kWh		\$/kW		
Oahu – HECO (Hawaiian Electric Company)					
'G' GENERAL SERVICE NON-DEMAND	\$	0.32	\$ -		
'J' — GENERAL SERVICE DEMAND	\$	0.28	\$ 11.50		
'P' — LARGE POWER SERVICE	\$	0.26	\$ 22.97		
Hawaii – HELCO (Hawaii Electric Light Company)					
'G' — GENERAL SERVICE NON-DEMAND	\$	0.42	\$ -		
'J' — GENERAL SERVICE DEMAND	\$	0.35	\$ 10.25		
'P' — LARGE POWER SERVICE	\$	0.32	\$ 19.50		
Maui – MECO (Maui Electric Company)					
MAUI 'G' — GENERAL SERVICE NON-DEMAND	\$	0.38	\$ -		
MAUI 'J' — GENERAL SERVICE DEMAND	\$	0.34	\$ 8.56		
MAUI 'P' — LARGE POWER	\$	0.31	\$ 18.69		
LANAI 'G' — GENERAL SERVICE NON-DEMAND	\$	0.48	\$ -		
LANAI 'J' — GENERAL SERVICE DEMAND	\$	0.46	\$ 8.55		
MOLOKAI 'G' — GENERAL SERVICE NON-DEMAND	\$	0.50	\$ -		
MOLOKAI 'J' — GENERAL SERVICE DEMAND	\$	0.43	\$ 8.82		
Kauai – KUIC (Kauai Island Utility Cooperative)					
'G' - GENERAL LIGHT & POWER SERVICE (Small Commercial):	\$	0.43	\$ -		
'J' - GENERAL LIGHT & POWER SERVICE (Large Commercial):	\$	0.40	\$ 6.62		
'P' - LARGE POWER (Secondary)	\$	0.37	\$ 11.14		



- Airports budget was unsustainable
- Budgets were not tracking increased utility costs
- "Steal from Peter to pay Paul" to balance budgets promoted increased deferred maintenance
- Increasingly difficult to maintain mission
- Desire to make a difference

The mission of the Airports Division is to develop, manage and maintain a safe and efficient global air transportation organization. 15 Airports, including Daniel K. Inouye International Airport (HNL), make up the Airports Division.

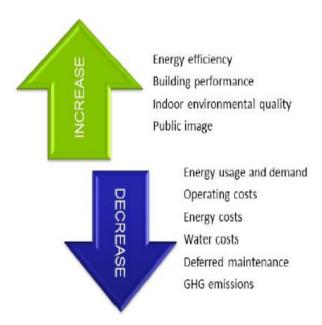


- Electricity costs at 12 Airports:
  - \$34,224,731 annual costs
  - 123,326,151 kWh consumed, 17.5 MW monthly demand
  - Range from \$0.26 to \$0.50 per kWh energy charge
- Five Airports use 99% of this electricity:
  - Daniel K. Inouye International Airport (HNL)
  - Kahului (OGG)
  - Lihue (LIH)
  - Kona (KOA)
  - Hilo (ITO)



Part of the Department of Transportation's vision is to transform Hawaii's airports into world-class facilities to meet the needs of residents and visitors

- To increase energy efficiency and building performance with the goal of reducing energy usage and demand
- To improve management and efficiency of utility usage through monitoring and submetering
- Reduce facilities life cycle costs including: maintenance, equipment replacement, energy and water utilities, waste disposal, emergency power outages, etc.
- To improve indoor environmental quality for occupants
- To address deferred repair and maintenance projects





### HDOT Airports Energy Savings Project

- Largest single state energy savings performance contract (ESPC) to date executed through two phases
- Started in 2011 with competitive bid for development phase
- Resulted in a 20-year ESPC between the HDOT Airports and Johnson Controls, Inc. (JCI)
- Construction of Phase 1 started in January 2014 and was completed in January 2016
- Phase 2 started in March 2017 and was completed last month
- JCI installed \$206.8 million of energy efficiency projects to reduce electric and water utility bills by 52% (estimated savings of \$22.3 million at the end of this fiscal year, FY19)
- Significant amounts of solar photovoltaic 6.35MW capacity and
   3.2 Million kWh annual savings



	<u>Total</u>	System DC-	System AC-	
Project / Site	<u>Modules</u>	<u>kW</u>	<u>kW</u>	<u>Module Type</u>
HIDOT Airports Phase 1	8,706	2,644	2,150	
Daniel K. Inouye International Airport (HNL)				
Inter Island Terminal (IIT) 3rd Floor	300	138	400	TRINASMART DC-TSM-PD14.002 (300W)
Inter Island Terminal (IIT) 7th Floor	1,536	421	400	TRINA-TSM-PD14 (305W)
Central Concourse	2,370	711	700	TRINASMART DC-TSM-PD14.002 (300W)
Kahului Airport (OGG)				
Check-In / Baggage Claim	3,408	1,039	900	JA SOLAR JAP6-72-305/3BB (305W)
Baggage Handling	492	153	900	JA SOLAR JAP6-72-310/3BB (310W)
Hilo Airport	600	183	150	JA SOLAR JAP6-72-305/3BB (305W)
Airports Phase 2	12,592	5,330	4,202	
HNL Site 1A - Terminal 1 (IIT Garage)	4,260	2,002	1,602	SunPower X470W
HNL Site 4 - Terminal 3 (OST Roof Top)	5,352	1,927	1,472	SunPower X360W
HNL Site 6B - Overseas Garage	2,980	1,401	1,128	SunPower X470W
GRAND TOTAL	21,298	7,974	6,352	

Source: Johnson Controls, Inc.

#### Phase 1 at HNL and Kahului

HNL Terminal 2 – Central Concourse Installed 2015





Kahului Ticketing and Baggage Claim Roof Installed 2015

### Phase 2 PV at HNL

Parking Canopies and International Terminal Roof





	<u>Total Cost</u>		Annual kWh			<u>Payback</u>
<u>Project / Site</u>			<u>Guarantee</u>	Annual Savings		<u>Period</u>
HIDOT Airports Phase 1	\$	25,258,546	3,222,522	\$	931,127	27.1
Daniel K. Inouye International Airport (HNL)						
Inter Island Terminal (IIT) 3rd Floor						
Inter Island Terminal (IIT) 7th Floor	\$	12,736,143				
Central Concourse						
Kahului Airport (OGG)						
Check-In / Baggage Claim	\$	11,178,485				
Baggage Handling	٦					
Hilo Airport	\$	1,343,919				
Airports Phase 2	\$	24,894,764	7,989,120	\$	1,606,385	15.5
HNL Site 1A - Terminal 1 (IIT Garage)	\$	8,491,585				
HNL Site 4 - Terminal 3 (OST Roof Top)	\$	7,059,424				
HNL Site 6B - Overseas Garage	\$	9,343,755				
GRAND TOTAL	\$	50,153,310	11,211,642	\$	2,537,512	

Source: Johnson Controls, Inc.

# HDOT-Airports PV Performance FY19 Results

HDOT-Airports Solar Photovoltaic	Actual FY19 Measured Savings			
Site	kWh	kW	\$\$\$	
Daniel K. Inouye International Airport	4 705 606	4 620	¢ 500 303	
(HNL)	1,705,686	1,620	\$ 589,303	
Kahului Airport (OGG)	1,805,992	1,484	\$ 739,384	
Hilo Airport (ITO)	175,550	154	\$ 72,997	
<u>Totals</u>	3,687,228	3,258	\$1,401,684	

Source: Johnson Controls, Inc.

- FY19 July 2018 to June 2019
- Exceeds guarantee by 14.4%
- Third year of production
- Previous year exceeded production by double digits
- Phase 2 PV Systems came on-line in July 2019



### Hawaii DOT Airports Energy Savings Project

Distributed Energy Storage System

L2000 Modular Container



- Self-contained modular battery storage system
- Capacity of 1000 kWh with a 250 kW inverter (DC to AC)
- Store and release energy gathered through the PV arrays
- Increase the overall kWh savings by reducing the impact of PV curtailment
- Excess power used to charge the batteries when building demand is low and PV output is high
- Battery will provide power back to the building (discharge) when the PV output is low and building demand is high

# HDOT-Airports Environmental Impact

Total Reduced GHGs 8,334.5

metric tons CO2-e

#### **Carbon Equivalents**



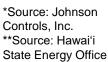
Equivalent to emissions offset by **213,706** trees planted in an urban area and allowed to grow for ten years\*



Project will reduce emissions equivalent to 1,594 passenger vehicles over its lifespan\*



Equivalent to the electricity used by **1,723** homes for one year\*\*





Equivalent to **19,383** barrels of oil per year\*



#### **Conclusions**

- Price of power is a driving factor for installing PV in Hawaii
- ESPC offers a great opportunity when capital is unavailable
- Environmental factors are also driving PV + storage
- PV technology is improving with panel production capacity increasing and prices dropping



#### Mahalo!

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