

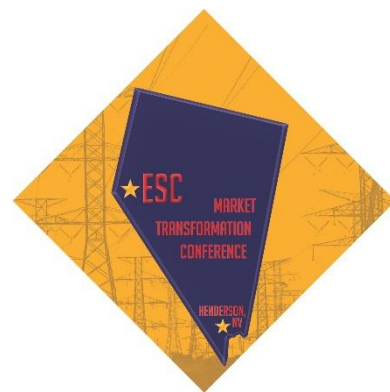


2017 Energy Services Coalition's Market Transformation Conference

Green Valley Ranch Resort & Spa, Henderson, NV

PRELIMINARY AGENDA

Updated May 10, 2017



DAY 1 – WEDNESDAY, AUGUST 9, 2017

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|----------------|--|
| 3:00 – 5:00 pm | Conference Registration |
| 3:00 – 5:00 pm | Exhibit Set-Up
<i>Exhibitors will display the latest technologies and trends in energy efficiency products, services and strategies.</i> |
| 5:00 – 7:00 pm | Welcome Reception – Hospitality Suite |

DAY 2 – THURSDAY, AUGUST 10, 2017

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|-------------------|---|
| Early Morning | Nevada Chapter Hosted Golf Tournament (early morning) |
| 8:00 am – 8:00 pm | Conference Registration |
| 8:00 am – 2:00 pm | Exhibit Set-Up
<i>Exhibitors will display the latest technologies and trends in energy efficiency products, services and strategies.</i> |
| 1:00 – 2:00 pm | ESC Board of Directors Meeting |
| 2:00 – 3:30 pm | Concurrent Breakout Sessions

Breakout #1: Local Public Sector GESPC Training
<i>The Nevada ESC Chapter will host an abbreviated training for local officials on how performance contracting works for the public sector in Nevada.</i>

Breakout #2: ESC Chapter Training
<i>This training session is open to ESC Chapters and will focus on strategies to maximize State Program success.</i> |
| 3:30 – 4:00 pm | Networking Break
<i>The ESC conference will officially kick-off with a networking break in the exhibitor space.</i> |
| 4:00 – 4:30 pm | ESC Conference Kick-Off & Welcome |

4:30 – 5:30 pm **Conference Keynote Session – The Utility of the Future**
This session addresses the emerging issues in the electric power sector and the impacts of energy efficiency and renewable energy technologies on the power sector.

5:30 – 7:30 pm **ESC National and Nevada Chapter Reception – Exhibitor Space**

DAY 3 – FRIDAY, AUGUST 11, 2017

7:00 am – 5:00 pm **Conference Registration**

7:30 – 8:45 am **Keynote Breakfast in Exhibitor Hall**

7:30 – 8:30 am ***How to Achieve Success (What a Champion Looks Like)***
State programs have different strategies for achieving success. Three of the inaugural 2016 ESC Energy Stewardship Champion states share programmatic design attributes, tools and strategies that they are employing to accelerate GESPC in their state.

8:45 – 9:30 **Emerging Technologies**
New and emerging energy technologies are transforming the way our public buildings and infrastructure use energy. This session will explore new trends and technologies that are improving energy efficiency in our buildings and facilities.

9:30 – 10:15 am **Government Affairs**
States, cities, schools and other government entities across the US are enacting legislation, resolutions and rules to reduce energy usage in their buildings. This session will explore the policy trends that are impacting performance contracting projects in 2017.

10:15 – 10:30 am **Networking Break in Exhibit Hall**

10:30 – 11:15 am **G(ESPC) is for Guarantee**
The savings guarantee forms the basis of what makes GESPC work. This panel will explore how the guarantee is treated differently from state to state and the challenges and the value the guarantee presents for project participants and the programs.

11:15 am – 12:00 pm **The Evolution of the 3rd Party Administrator (Owner's Rep)**
This interactive session explores how the concept of a third-party administrator (Owner's Rep) for Guaranteed Energy Savings Performance Contracts has evolved and is helping safeguard the public sector client.

12:00 – 1:00 pm **Keynote Luncheon in Exhibitor Hall**

1:15 – 2:00 pm **What Success Looks Like**
ESCOs are leading the way in developing and implementing practical solutions to reducing energy consumption for public and private sector buildings. The implementers share their innovative projects that resulted from a guaranteed energy savings performance contract.

2:00 – 2:30 pm **Federal Government Showcase**
This session examines the efforts of the Federal Government through Federal GESPC Projects and Programs.

2:30 – 4:00 pm	Chapter/State in Action <i>The traditional closing session is our Chapters/States in Action session that provides a glimpse at the GESPC activities going on in State Chapters and Energy Offices around the country.</i>
4:00 – 5:00 PM	Closing Reception and Awards Ceremony in Exhibitor Hall
5:00 – 6:30 PM	Exhibitor Breakdown