



## Energy Services Coalition's 11<sup>th</sup> Annual Market Transformation Conference

October 2-4, 2023  
Chase Center on the Riverfront  
815 Justison St, Wilmington, Delaware 19801

### Meeting Agenda

#### MONDAY, OCTOBER 2, 2023

**1:00 p.m. - 5:00 p.m.**

**Registration Open**

Location: Christina Ballroom

**2:00 p.m. - 3:00 p.m.**

**ESC Board of Directors Meeting**

Location: Boardroom

**3:00 p.m. - 5:00 p.m.**

**Offsite Tour**

Location: DuPont Building – Wilmington, DE

Seiberlich Trane Energy Services is sponsoring a tour of the historic DuPont Building. The DuPont Building has been a landmark in downtown Wilmington since 1908. The longtime headquarters for the DuPont Company, the 1,000,000 square foot building was purchased by The Buccini/Pollin Group (BPG) in 2017 to convert into a mixed-use facility consisting of a hotel, luxury apartments, a theater, retail, and offices. BPG partnered with Seiberlich Trane Energy Services to modernize the facility's infrastructure and improve tenant comfort. The project leveraged Commercial Property Assessed Clean Energy (C-PACE) financing, the first project to do so in the state of Delaware. The tour is limited to the first 35 full conference registrations.

**5:00 p.m. - 7:00 pm**

**Welcome Reception**

Please join us at the Chase Center in Christina Ballroom for a welcome reception with sponsors and attendees.

## **TUESDAY, OCTOBER 3, 2023**

**8:00 a.m. – 9:00 a.m.**

### **Registration Open and Continental Breakfast**

Location: Christina Ballroom

**9:00 a.m. – 5:00 p.m.**

### **Conference Sessions**

Location: Christina Ballroom

**9:00 a.m. - 9:30 a.m.**

### **Welcome and Introductions**

Presenters: Dub Taylor, ESC Executive Director  
Tony DePrima, Former Executive Director Delaware Sustainable Energy Utility  
Mayor Michael S. Purzycki, Wilmington, Delaware

**9:30 a.m. – 10:00 a.m.**

### **Welcome Keynote**

Moderator: Drew Slater, Executive Director, Energize Delaware  
Presenter: Senator Stephanie Hansen, Delaware 10th Senate District

**10:00 a.m. – 10:30 a.m.**

### **New U.S. Department of Energy ESPC Initiative**

Moderator: Tim Unruh, Executive Director, National Association of Energy Service Companies and ESC Secretary  
Presenter: Laura Carpenter, U.S. Department of Energy

**10:30 a.m. – 11:00 a.m.**

### **Networking Break in Christina Ballroom**

**11:00 a.m. – 11:30 a.m.**

### **179D/Tax Credits**

Moderator: Lynn Retz, Kansas Corporation Commission and ESC Board Member  
Presenter: David Diaz, Walker Reid Strategies, Inc

**11:30 a.m. – 12:00 p.m.**

### **Sponsor Introductions**

Moderator: Dub Taylor, Executive Director, Energy Services Coalition

**12:00 p.m. – 1:00 p.m.**

### **Lunch in Christina Ballroom**

**1:00 p.m. – 1:45 p.m.**

### **Federal Funding and Policy Outlook**

Presenters: David Terry, Executive Director, National Association of State Energy Officials and ESC President  
Tim Unruh, Executive Director, National Association of Energy Service Companies and ESC Secretary  
Ed Synoski, Delaware Energy Office/Division of Climate, Coastal and Energy

**1:45 p.m. – 2:00 p.m.**

**Measuring Impact of ESPC Programs – Delaware’s Evaluation Structure and Process**

Moderator: Suzanne Sebastian, Deputy Director Energize Delaware/DSEU and ESC Board Treasurer

Presenters: Aldo Mazzaferro, Executive Director of Business Development – Clean Energy, NV5

**2:00 p.m. – 3:00 p.m.**

**Delaware Leading by Example – Fireside Chat**

Moderator: Drew Slater, Executive Director, Energize Delaware

Presenters: Doug Edwards, Seiberlich Trane Energy Services  
Marcin Michalski, Red Clay Consolidated School District

**3:00 p.m. – 3:30 p.m.**

**Networking Break in Christina Ballroom**

**3:30 p.m. – 4:00 p.m.**

**Effects of Federal Funding on State ESPC Projects**

Moderator: Aldo Mazzaferro, Executive Director of Business Development – Clean Energy, NV5

Presenter: Holly Andreozzi, Senior Vice President, Global Leasing - Energy Services, Bank of America

**4:00 p.m. – 4:30 p.m.**

**Using ESPC to Mitigate Weather Extremes and Enhance Resiliency**

Moderator: Tom Walther, ESC Private Sector Co-Chair

Presenters: Shelley Cohen, Ameresco  
Alex Montano, Yearout Energy Services

**4:30 p.m. – 5:00 p.m.**

**Updated U.S. Department of Energy Tools and Resources to Support ESPC in MUSH Markets**

Moderator: David Terry, Executive Director, National Association of State Energy Officials and ESC President

Presenter: Laura Carpenter, U.S. Department of Energy

**5:00 p.m. – 7:00 p.m.**

**Networking Reception in Christina Ballroom**

**WEDNESDAY, OCTOBER 4, 2023**

**8:00 a.m. – 9:00 a.m.**

**Registration Open and Continental Breakfast**

Location: Christina Ballroom

**9:00 a.m. – 12:00 p.m.**

**Conference Sessions**

Location: Christina Ballroom

**9:00 a.m. – 9:30 a.m.**

**ESC Organizational Update**

Presenter: Dub Taylor, ESC Executive Director

9:30 a.m. – 10:00 a.m.  
**Building and Enhancing State ESC Chapters**  
Presenters: State ESC Chapter Leadership

10:00 a.m. - 10:30 a.m.  
**Networking Break in Christina Ballroom**

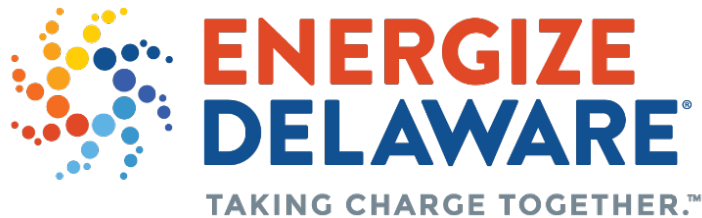
10:30 a.m. – 11:30 a.m.  
**States in Action**  
Moderator: Dub Taylor, Energy Services Coalition, Executive Director

11:30 a.m. – 12:00 p.m.  
**Closing Remarks and Adjournment to Lunch**  
Presenters: Dub Taylor, Energy Services Coalition, Executive Director  
David Terry, Executive Director, National Association of State Energy Officials and ESC President

12:00 p.m. – 1:00 p.m.  
**Lunch in Christina Ballroom**

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**THANK YOU TO OUR 2023 KEYNOTE SPONSOR**



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